Arif Habib Dolmen REIT Management Limited

Condensed Interim Financial Statements for the quarter ended September 30, 2024

The Board of Directors of Arif Habib Dolmen REIT Management Limited (RMC) are pleased to present the condensed interim financial statements of the Company for the quarter ended on 30th September 2024.

Operational and Financial Progress

During the quarter, RMC continued to demonstrate its proficient management of an extensive portfolio of 13 REITs, including two listed REITs. Among these, 6 REITs have been in operation, notably Dolmen City REIT (DCR), Globe Residency REIT (GRR), Silk Islamic Development REIT (SIDR), Rahat Residency REIT (RRR), Signature Residency REIT (SRR) and Naya Nazimabad Apartment REIT (NNAR).

Following is a summary of operational REITs managed by the company:

Dolmen City REIT

Dolmen City REIT is Pakistan's first rental REIT. It consists of Dolmen Mall Clifton and The Harbour Front Building located on sea view road Clifton Karachi. DCR remains the largest (rental) REIT in Pakistan with net asset value of PKR 72.078 billion. DCR maintained occupancy at over 97.5% with quarterly rental income of PKR 1.286 billion. During the quarter, DCR has declared a dividend of Re 0.50 per unit, providing an annual dividend yield of 20% at par value.

Globe Residency REIT

Globe Residency was launched in November 2021 and was subsequently transferred to REIT scheme on 30th March 2022, it consists of 5 FL sites located in Naya Nazimabad Karachi. Construction work on GRR is progressing satisfactorily. As of the year end, 89.10% (834 apartments) from the available inventory (936 apartments) is sold, and the proceeds are being prudently utilized to advance the construction process. It may be noted that 408 apartments are being constructed under Musharaka arrangement with Meezan Bank, which will become available for sale after completion of grey structure.

Rahat Residency REIT

Rahat Residency REIT consists of 5 commercial sites located in Naya Nazimabad with a total area of 9,309 square yards. Currently projects on two sites are launched. The first phase of RRR (Rahat I) was inaugurated in December 2022. This project comprises both commercial and residential units, with over 45% of the total inventory already sold. Construction is currently in progress, with an anticipated completion within the estimated timeframe. Commercial shops of Rahat I are 100% sold and handing over of possession is in process. The second phase of Rahat Residency REIT was also initiated in December 2023 with over 27% of inventory booked, 53% of commercial shops of Rahat II sold.

Signature Residency REIT

SRR encompasses two commercial sites situated in Naya Nazimabad. Signature Tower, featuring a blend of commercial and residential units, was launched in January 2023 on one commercial site. As of now, 71% of the total available inventory has been sold, and construction is currently underway according to plan. Bank Alfalah Limited is in the process of acquiring 9,465 sq ft commercial area for digital lifestyle experience branch.

Naya Nazimabad Apartment REIT

NNAR launched "Peace Apartment" project in the month of June 2024, a mixed-use development featuring both commercial and residential units in Naya Nazimabad, Karachi. As of quarter end, 179 apartments out of 638 available apartments have been sold. Due to excess demand balloting for commercial area comprising of 91 shops is underway.

Silk Islamic Development REIT (SIDR)

We continue to work on vicinity development, furnishing model apartments and completion of the physical model. 65 apartments were booked in the test launch phase. In its meeting in August 2024, the sponsors have decided for full scale public launch in the next quarter.

Sapphire Bay Islamic Development REIT (SBIDR)

SBIDR achieved substantial progress by completing the acquisition of 1,800 acres out of 2,000 acres from Ravi Urban Development Authority. Currently work on master planning of the project is under way.

Pakistan Corporate CBD REIT (PCCR)

PCCR completed the acquisition of 23 kanals (Prime 4 and 5) in June 2024 and accordingly paid the land consideration in full to Punjab Central Business District Development Authority. We have also acquired from the authority an additional 5.19 kanals. First installment for the additional land already paid and the remaining amounts shall be paid in 5 semi-annual installments.

The management anticipates that the remaining REITs shall commence their operations in the upcoming Fiscal Year 2025.

During the quarter ended September 30, 2024, the company recorded revenue of PKR 96.089 million. Dolmen City REIT 'DCR' continues to be the dominant source of revenue, accounting for 34.61% (43.48% in the corresponding period). The management continues to strive to further dilute reliance on single source. The company has the policy of charging fee to operational REITs only. Administration expenses increased to 40 million from 31 million in the corresponding quarter. The finance cost decreased by PKR 4 million in the current quarter as compared to the corresponding period on account of reduction in interest rates and repayment of principal.

A summary of financial results is tabulated below:

Line Items	September 2024 (in Rs millions)	September 2023 (in Rs millions)
Operating Revenue – net	96.089	74.237
Administration Expenses	(40.734)	(30.904)
Other Income	0.719	0.721
Finance Cost	(19.786)	(23.774)
Profit Before Tax	35.163	15.587
Profit After Tax	24.829	11.176
EPS – in rupees	1.24	0.56

Business outlook

Real estate business is currently going through a soft patch owing to economic and political uncertainties. Recent developments such as the reduction in interest rates and stability of exchange rates have reignited interest in the market. It is hoped that activities shall pick up in the third quarter of the current fiscal year.

It is extremely important that the benefits of REITs and their positive role in the overall economic wellbeing is understood by key decision makers. REITs are the only possible instrument to document the real estate sector of the country. REIT funds setup by the company are evidence to the fact that REITs cannot only bring world class projects but would also enhance government's revenues in the process. REIT funds set up by the company have already contributed more than PKR 6 billion in revenues to the government.

Acknowledgement

The Board would like to thank the Securities and Exchange Commission of Pakistan and other business partners for their continued cooperation and support. We also appreciate the effort put in by the management team

For and on behalf of the Board

Muhammad Ejaz Chief Executive Officer

October 29, 2024 Karachi Arif Habib Chairman

ARIF HABIB DOLMEN REIT MANAGEMENT LIMITED CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION

AS AT 30 SEPTEMBER 2024		Unaudited	Audited
		30-Sep-24	30-Jun-24
ASSETS	Note	Ruj	pees
Non-current assets			
Property and equipment	4	16,859,584	17,267,448
Intangible assets	5	219,577	239,320
Long term investment	6	782,400,000	782,400,000
Long term advances and deposits		8,133,604	8,254,906
		807,612,765	808,161,674
Current assets			
Receivable from schemes	7	519,983,109	495,654,713
Loans and advances	8	17,753,625	8,869,735
Prepayments and other receivables		9,850,808	4,682,529
Cash and bank balances	9	16,685,291	354,586
Taxation - net		2,045,066	9,322,716
		566,317,899	518,884,279
Total assets		1,373,930,664	1,327,045,953
EQUITY AND LIABILITIES			
Share capital and reserves			
Authorized capital		500,000,000	500,000,000
Issued, subscribed and paid-up capital	10	200,000,000	200,000,000
Revenue reserves			
Unappropriated profit		278,004,368	253,174,778
		478,004,368	453,174,778
LIABILITIES			
Non-current liabilities			
Deferred taxation - net		52,943,961	53,112,689
Diminishing musharaka	11	6,010,906	6,643,634
Long-term loan from a banking company	12	199,999,999	199,999,999
		258,954,866	259,756,322
Current liabilities			
Advances	13	395,388,443	403,920,219
Loan from a director		15,000,000	12,000,000
Accrued expenses and other payables	14	58,284,443	49,043,936
Current maturity of long-term loan	12	133,333,334	133,333,334
Current maturity of diminishing musharaka	11	1,898,184	1,898,184
Accrued mark up on long-term loan		33,067,026	13,919,180
Contingencies and commitments	15	636,971,430	614,114,853
		1,373,930,664	1,327,045,953
Total equity and liabilities		1,3/3,930,004	1,347,043,933

The annexed notes from 1 to 23 form an integral part of these condensed interim financial statements.

Chief Financial Officer

Chief Executive

ARIF HABIB DOLMEN REIT MANAGEMENT LIMITED CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS (Unaudited) FOR THE QUARTER ENDED SEP 30, 2024

		30-Sep-24	30-Sep-2023
	Note	Rup	ees
Revenue from contracts with customers	16	96,089,916	74,237,170
Administrative and operating expenses	17	(40,734,978)	(30,904,696)
	_	55,354,938	43,332,474
Other expenses		(1,125,000)	(4,693,258)
Other income	18	719,515	721,564
		(405,485)	(3,971,694)
	·-	54,949,453	39,360,780
Finance costs	19	(19,786,104)	(23,773,808)
Profit before taxation		35,163,349	15,586,972
Taxation	20	(10,333,759)	(4,410,786)
Profit after taxation	_	24,829,590	11,176,186
Earnings per share - basic and diluted	21 =	1.24	0.56

The annexed notes from 1 to 23 form an integral part of these condensed interim financial statements.

Chief Financial Officer

Chief Executive

ARIF HABIB DOLMEN REIT MANAGEMENT LIMITED CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (Unaudited) FOR THE QUARTER ENDED SEP 30, 2024

	30-Sep-24	30-Sep-2023
	Ru	pees
Profit after taxation	24,829,590	11,176,186
Other comprehensive income	<u> -</u>	-
Total comprehensive income	24,829,590	11,176,186

The annexed notes from 1 to 23 form an integral part of these condensed interim financial statements.

Chief Financial Officer

Chief Executive

ARIF HABIB DOLMEN REIT MANAGEMENT LIMITED

CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (Unaudited)

FOR THE QUARTER ENDED SEP 30, 2024

		Revenue reserve	
	Issued, subscribed and paid-up capital	Unappropriated profits	Total
		Rupees	
Balance as at June 30, 2023 (Restated)	200,000,000	321,024,329	521,024,329
Total comprehensive income for the period			
- Profit after taxation	-	11,176,186	11,176,186
- Other comprehensive income	-	-	-
T	-	11,176,186	11,176,186
Transactions with owners - Dividend Paid		-	-
Balance as at September 30, 2023 (Restated)	200,000,000	332,200,515	532,200,515
Balance as at June 30, 2024	200,000,000	253,174,778	453,174,778
Total comprehensive income for the period year ended September 30, 2024			
- Profit after taxation	-	24,829,590	24,829,590
- Other comprehensive income	-	- 24 820 500	24 920 500
	•	24,829,590	24,829,590
Balance as at September 30, 2024	200,000,000	278,004,368	478,004,368

The annexed notes from 1 to 23 form an integral part of these condensed interim financial statements.

Chief Financial Officer

Chief Executive

ARIF HABIB DOLMEN REIT MANAGEMENT LIMITED CONDENSED INTERIM STATEMENT OF CASH FLOWS (Unaudited) FOR THE QUARTER ENDED SEP 30, 2024

		30-Sep-24	30-Sep-2023
CASH FLOWS FROM OPERATING ACTIVITIES	Note	Rup	ees
Profit before taxation		35,163,349	15,586,972
Adjustment for non-cash and other items:			
- Depreciation on property and equipment	4	966,862	325,692
- Amortisation of intangible assets		19,743	29,469
- Markup accrued on bank deposits		(719,515)	(721,564)
- Finance costs		19,786,104	23,773,808
		20,053,194	23,407,405
Cash generated / (used) from operating activities before working capital changes		55,216,543	38,994,377
Working capital changes			
(Increase) / decrease in current assets			
- Receivable from schemes	7	(24,328,396)	(50,012,265)
- Loans and advances		(8,883,890)	(219,016)
- Prepayments and other receivables		(5,168,279)	(1,490,802)
		(38,380,565)	(51,722,083)
Increase / (decrease) in current liabilities			
- Advances in respect of management fee		(8,531,776)	(584,935)
- Accrued expenses and other payables	14	9,240,507	16,549,783
		708,731	15,964,848
Cash generated / (used) in operations		17,544,709	3,237,142
Long term advances and deposits		121,302	-
Finance cost paid		(167,950)	-
Taxes paid		(3,224,837)	(2,693,318)
Net cash generated / (used) in operating activities	-	14,273,224	543,824
CASH FLOWS FROM INVESTING ACTIVITIES			
Acquisition of property and equipment	4	(559,000)	(281,760)
Long term advances refunded		- 1	(219,016)
Long term loan to employee recovered			(2,422,198)
Markup received		719,515	678,494
Net cash generated / (used) from investing activities	L	160,515	(2,244,480)
CASH FLOWS FROM FINANCING ACTIVITIES			
Loan received from a director	Г	3,000,000	
Repayment of lease liability		(1,103,034)	-
Net cash generated / (used) from financing activities		1,896,966	-
Net increase / (decrease) in cash and cash equivalents		16,330,705	(1,700,656)
Cash and cash equivalents at the beginning		354,586	4,071,916
Cash and cash equivalents at the end	9	16,685,291	2,371,260

The annexed notes from 1 to 23 form an integral part of these condensed interim financial statements.

Chief Financial Officer

Chief Executive

ARIF HABIB DOLMEN REIT MANAGEMENT LIMITED NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (Unaudited) FOR THE QUARTER ENDED SEP 30, 2024

1. STATUS AND NATURE OF BUSINESS

1.1 Arif Habib Dolmen REIT Management Limited ('the Company') was incorporated in Pakistan as a public limited company (un-quoted) on April 08, 2009 under the repealed Companies Ordinance, 1984 (now Companies Act, 2017). The Company is a REIT Management Company, registered under the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 with the Securities and Exchange Commission of Pakistan (SECP). The certificate for commencement of business was obtained from SECP on September 07, 2009. The registered office of the Company is situated at Arif Habib Centre, 23 M.T. Khan Road, Karachi, Pakistan.

The principal business of the Company is to launch Real Estate Investment Trust (REIT) Schemes and provide REIT management services in accordance with the Real Estate Investment Trust Regulations, 2022. The VIS Credit Rating Company Limited (VIS) maintained the RMC rating of the REIT Management Company to AM2+ on December 11, 2023. (AM2+ on October 25, 2022).

1.2 The REIT schemes currently under the management of the Company are as follows:

S. No.	REIT Scheme	REIT Type	Location of the Real Estate Project	Life of the REIT Scheme	Fund Size (Rs. in million)	Date of registration by the SECP	Date of registration under the Sindh Trusts Act, 2021	Listing Date
1)	Dolmen City REIT	Rental REIT	Dolmen Mall Clifton and The Harbor Front, Karachi.	Perpetual	22,237	29-May-15	20-Jan-15	26-Jun-15
2)	Silk Islamic Development REIT	Development REIT	Surjani Town, Karachi	8 Years	3,000	30-Jun-21	8-Jul-21	Not listed
3)	Silk World Islamic REIT	Development REIT	Surjani Town, Karachi	4 Years	6,160	27-Sep-21	26-Aug-21	Not listed
4)	Pakistan Corporate CBD REIT	Development REIT	Old Walton Airport, Lahore	4-5 Years	15,016	22-Dec-21	29-Oct-21	Not listed
5)	Sapphire Bay Islamic Development REIT	Development REIT	Ravi Riverfront City, Punjab	8 -10 years	25,000	12-Jan-22	24-Dec-21	Not listed
6)	Globe Residency REIT	Development REIT	Naya Nazimabad, Karachi	5 Years	2,800	13-Jan-22	24-Dec-21	28-Dec-22
7)	Rahat Residency REIT	Development REIT	Naya Nazimabad, Karachi	5 Years	1,650	3-Aug-22	24-Jun-22	Not listed
8)	Naya Nazimabad Appartments REIT	Development REIT	Naya Nazimabad, Karachi	7 Years	5,875	3-Aug-22	24-Jun-22	Not listed
9)	DHA Dolmen Lahore REIT	Rental REIT	Dolmen Mall, Lahore	Perpetual	15,528	3-Aug-22	27-Jun-22	Not listed
10)	Signatue Reit Residency	Development REIT	Naya Nazimabad, Karachi	4 Years	825	14-Jun-23	22-Mar-23	Not listed
11)	Gymkhana Apartment REIT	Development REIT	Naya Nazimabad, Karachi	7 Years	5,120	27-Dec-23	20-Jun-23	Not listed
12)	Park View Apartment REIT	Development REIT	Naya Nazimabad, Karachi	4-5 Years	2,421	9-Apr-24	20-Jun-23	Not listed
13)	Meezan Center REIT	Development REIT	Naya Nazimabad, Karachi	4-5 Years	1,381	13-Jun-24	20-Jun-23	Not listed

2. BASIS OF PREPARATION

2.1 Statement of compliance

These financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards as applicable in Pakistan

- International Financial Reporting Standards (IFRS Standards) issued by the International Accounting Standard Board (IASB) as notified under the Companies Act, 2017;
- Provisions of and directives issued under the Companies Act, 2017;
- The Non-Banking Finance Companies (Establishment and Regulation) Rules 2003 (the NBFC Rules 2003); and
- The Real Estate Investment Trust Regulations, 2022 (the REIT Regulations) and requirements of the Trust Deed.

Where the provisions of and directives issued under Companies Act, 2017, the NBFC Rules 2003, the REIT Regulations 2022 differ from IFRS standards, the provisions of and directives issued under Companies Act, 2017, the NBFC Rules 2003, the REIT Regulations 2022 have been followed.

2.2 Basis of measurement

In these financial statements, all items have been measured at their historical cost except for long term investment which are carried at fair value.

3. Risk Management

The Company's risk management objectives and policies are consistent with those objectives and policies which were disclosed in the annual audited financial statements as at and for the year ended 30 June 2024.

4. PROPERTY AND EQUIPMENT

4. FROFENT AND EQUILIBERT						
	Furniture & fixtures	Office equipment	Computer and allied equipment	Telecomm- unication equipment	Vehicles	Total
			Rup	Rupees		
As at June 30, 2024						
Cost	1,863,654	721,702	6,312,018	868,208	14,908,400	24,673,982
Accumulated depreciation	(604,094)	(206,358)	(3,874,839)	(633,918)	(2,087,325)	(7,406,534)
Book value	1,259,560	515,344	2,437,179	234,290	12,821,075	17,267,448
Movement during the period					¥	
Additions during the period	•	92,000	452,000	15,000	1	559,000
Disposals during the period	1	ı	1	1	1	1
As at September 30, 2024						
Depreciation for the year	(47,234)	(20,476)	(238,358)	(19,742)	(641,054)	(966,864)
Book value	1,212,326	586,868	2,650,821	229,548	12,180,021	16,859,584

5.	INTANGIBLE ASSET	Note	30-Sep-24 Ru	30-Jun-24 pees
	Computer Software		219,577	239,320
	Opening written down value Addition during the year		239,320	357,196
	Less: Amortization during the year		19,743	117,876
	Written down value		219,577	239,320
	Amortization rate		33%	33%
6.	LONG TERM INVESTMENT	Note	Ru	pees
	- at fair value through profit or loss			
	Investment in Silk Islamic Development REIT	6.1	782,400,000	782,400,000

6.1 This represents 60 million units held in a privately placed, closed-end, limited life, shariah compliant, developmental REIT scheme, named Silk Islamic Development REIT (SIDR), which constitutes 20% of the total 300 million units issued (the Investment). This REIT Scheme is managed by the Company and Central Depositary Company of Pakistan Limited as its trustee. The company being strategic investor of SIDR, has 25% of its subscribed units in an account marked as 'blocked' with the Central Depository Company as required by the Real Estate Investment Trust Regulations, 2022.

			30-Sep-24	30-Jun-24
7.	RECEIVABLE FROM SCHEMES		Ru	ipees
	Management fee scheme		209,516,925	184,792,243
	Scheme setup cost		244,283,217	237,344,453
	Other receivable from scheme		66,182,967	73,518,017
			519,983,109	495,654,713
			30-Sep-24	30-Jun-24
8.	LOANS AND ADVANCES			
	Loans to employees		9,397,051	476,805
	Advances to employees		8,356,574	8,392,930
			17,753,625	8,869,735
9.	CASH AND BANK BALANCES			
	Cash in hand		15,081	15,081
	Cash at bank			
	Saving accounts	9.1	16,647,281	337,951
	Current accounts		22,929	1,554
			16,670,210	339,505
			16,685,291	354,586

^{9.1} These carry markup at the rates ranging from 8% to 20.5% (2024: 8.00% to 20.5%) per annum.

10. ISSUED, SUBSCRIBED AND PAID-UP CAPITAL.

30-Sep-24	30-Jun-24	30-Sep-24	30-Jun-24
(Number of shares)	Number of shares		-Rupees
50,000,000	50,000,000	500,000,000	500,000,000
20,000,000	20,000,000	200,000,000	200,000,000

10.1 There is no agreement with shareholders for voting rights, bond selection, right of first refusal and block voting

11. DIMINISHING MUSHARAKA

	30-Sep-24	30-Jun-24
	Rupees	
Opening balance	8,541,818	%€
Addition during the year	-	8,700,000
Finance cost incurred during the year	470,306	1,197,213
Payments during the year	(1,103,034)	(1,355,395)
	7,909,090	8,541,818
Less: Current maturity shown under current liabilities	(1,898,184)	(1,898,184)
	6,010,906	6,643,634

11.1 The facility is obtained to finance the purchase of vehicle which is subject to profit 6 months KIBOR + 1.5%. The facility is secured against charge over the musharaka asset upto their respective values. The title of assets under musharaka are in the joint name of the financial institution and the company with the ownership of 60% and 40% respectively. The facility is repayable in 55 monthly instalments.

			30-Sep-24	30-Jun-24
12.	LONG TERM LOAN FROM A BANKING COMPANY		Ru	pees
	Loan from M/s. Bank Al Habib Limited	12.1	333,333,333	333,333,333
	Less: Current maturity shown under current liabilities		(133,333,334)	(133,333,334)
			199,999,999	199,999,999

- In June 2021, the Company had obtained a long term financing, amounting to Rs. 400 million, from M/s. Bank Al Habib Limited to meet its working capital requirements. In October 2021, the said facility was converted to Diminishing Musharika Financing in order to fund the two-third portion of the Company's 20% investment in the units of Silk Islamic Development REIT (SIDR). Subsequently, in April 2022, the bank approved the revised terms and conditions of the facility which are as follows:
 - (a) The profit is calculated at 6-Month average KIBOR + 1.5% (with a floor of 5% p.a. and a cap of 25% p.a.). The average KIBOR is to be reviewed on the first day of the each semi-annual period (commencing from the aforementioned date of the revision in terms and conditions of the financing facility which were negotiated in April 2022). The tenor of financing is 5 years from the date of disbursement (including 2 years grace period). The rental will be recovered on quarterly basis and the bank's share in the shape of units will also be purchased on a semi-annual basis.
 - (b) The financing arrangement is secured against the following:

- (i assignment of periodic management fee to be received from Dolmen City REIT;
- (ii title and ownership of the investment in units of SIDR in the joint name of the bank;
- (ii pledge of 15,500,000 (June 30, 2024: 15,500,000) shares of M/s. Arif Habib Corporation Limited (with 30% margin) held by the director, Mr. Arif Habib, valuing Rs. 385.48 million; and
- (i joint personal guarantee of the directors, Mr.Arif Habib and Mr. Abdus Samad A. Habib, amounting, in aggregate, to Rs. 571.5 million each.

			30-Sep-24	30-Jun-24
13.	ADVANCES	Note	Rupees	
	Advances in respect of scheme set-up costs			
	- Silk Bank Limited	13.1	305,876,802	305,876,802
	- Business Vision (Private) Limited	13.2	10,000,000	10,000,000
	- Javedan Corporation Limited		5,354,113	5,354,113
			321,230,915	321,230,915
	Advances in respect of management fee			
	- DHA Dolmen Lahore REIT		39,550,000	39,550,000
	- Naya Nazimabad Apartment REIT		16,599,446	25,114,172
	- Gymkhana Apartment REIT		13,998,997	13,998,997
	- Sapphire Bay Islamic Development REIT		4,009,085	4,026,135
	- Signature Residency REIT		-	
			74,157,528	82,689,304
			395,388,443	403,920,219

- 13.1 This represents an advance received from a commercial bank for the purpose of funding certain initial expenditures incurred or to be incurred on the setting up of Silk World Islamic REIT (SWIR) which include, but are not limited to, expenses relating to feasibility studies, asset valuation, legal counsel and court fees, land transfer duties and taxes and charges to be paid to Sindh Building Control Authority (SBCA). The principal terms and conditions of the advance are as follows:
 - (a) Repayment of the advance shall only be made out of the reimbursements of set up costs to be received from SWIR; and
 - (b) The advance shall not bear any interest.
- 13.2 This represents an amount received from M/s. Business Vision (Private) Limited for funding the initial expenditures incurred (or to be incurred) on behalf of Sky Garden REIT.

		30-Sep-24	30-Jun-24
14.	ACCRUED EXPENSES AND OTHER PAYABLES	Ru	pees
	Accrued expenses	25,881,744	24,468,409
	Sales tax payable	31,093,760	22,859,932
	Withholding tax payable	789,689	1,196,344
	Other liabilities	519,250	519,251
		58,284,443	49,043,936

15. CONTINGENCIES AND COMMITMENTS

As of September 30, 2024, there were no material contingencies and commitments to report.

			30-Sep-24	30-Sep-2023
16.	REVENUE FROM CONTRACTS WITH CUSTOMERS	Note	Ruj	oees
	Management fee Advisory fee	16.1	109,979,003 456,000	83,888,001
		-	110,435,003	83,888,001
	Less: Sindh sales tax on		(14,345,087)	(9,650,831)
			96,089,916	74,237,170
16.1	REIT management fee	_		
	Dolmen City REIT		38,244,009	37,123,381
	Silk Islamic Development REIT		8,625,000	8,475,000
	Globe Residency REIT		8,049,999	7,910,000
	Rahat Residency REIT		2,898,630	4,661,250
	Signature Residency		2,371,875	2,330,625
	Saphire Bay Islamic Development REIT		20,390,162	12,521,757
	Pakistan Corporate CBD REIT		20,884,602	10,865,988
	Naya Nazimabad Apartment REIT		8,514,726	-
		_	109,979,003	83,888,001
17.	ADMINISTRATIVE EXPENSES		30-Sep-24	30-Sep-2023
	Salaries, allowances and benefits		25,229,284	23,068,714
	Legal and professional		414,668	90,000
	Office maintenance charges		3,131,072	1,297,452
	Travelling expense		4,072,938	32,505
	Insurance		875,315	518,806
	Director meeting fee		750,000	1,500,000
	Depreciation on property and equipment		966,862	325,692
	Auditors' remuneration		819,720	288,250
	Communication		211,025	407,648
	Rent		1,504,230	1,275,033
	Printing and stationery		150,100	94,850
	Training and membership expense		1,633,126	430,639
	Amortization on intangible assets		19,743	29,469
	Other expenses	_	956,895	1,545,638
		-	40,734,978	30,904,696
18.	OTHER INCOME		30-Sep-24	30-Sep-2023
	Mark-up on bank deposits	_	719,515	721,564
		-	719,515	721,564
19.	FINANCE COST		30-Sep-24	30-Sep-2023
	Mark-up on long term loan		19,315,798	23,773,808
	Finance cost on lease liability		470,306	
		-	19,786,104	23,773,808
20.	TAXATION		30-Sep-24	30-Sep-2023
	Current		10,502,487	4,410,786
	Prior	-	10.503.405	4,410,786
	D. C		10,502,487	4,410,780
	Deferred	-	(168,728)	4,410,786
		-	10,333,759	4,410,700

21 EARNINGS PER SHARE - BASIC AND DILUTED

	30-Sep-24	30-Sep-2023
Profit / (Loss) after taxation	24,829,590	11,176,186
	No of	shares
Weighted average number of ordinary shares	20,000,000	20,000,000
	Ru	pees
Earning / (loss) per share - Basic and diluted	1.24	0.56

There was no dilutive effect on the basic earnings per share of the Company, since there were no potential ordinary shares in issue as at September 30, 2024 and September 30, 2023.

22. TRANSACTIONS WITH RELATED PARTIES

The related parties comprise of associated undertakings, sponsors, directors, the Company managing the voluntary pension scheme, key management personnel and their close family members. Details of transactions carried out and balances held with related parties other than those disclosed elsewhere in these financial statements are as follows:

	30-Sep-2024	30-Sep-2023
<u>Transactions during the period:</u>	Rupees —	
Dolmen City REIT -		
(A scheme managed by the Company)		
Receipt of expenses	<u></u>	1,239,788
Expenses paid	3,088,600	
Management fee accrued	38,244,009	-
Management fee received	76,739,595	
Silk Islamic Development REIT -		
(A scheme managed by the Company)		
Scheme set up costs paid	3,779,324	3,422,538
Receipt of set up costs	<u> </u>	-
Management fee accrued	8,625,000	-
Management fee received	-	-
Silk World Islamic REIT -		
(A scheme managed by the Company)		
Scheme set up costs paid	-	1,566,000
Receipt of management costs		

Pakistan Corporate CBD REIT - (A scheme managed by the Company) Scheme set up costs paid Receipt of set up costs Management fee accrued Management fee received Globe Residency REIT -	296,210 20,884,602	
(A scheme managed by the Company) Scheme set up costs paid Receipt of set up costs Management fee accrued Management fee received	17,050 - 8,049,999 -	262,081 - - -
Sapphire Bay Islamic Development REIT - (A scheme managed by the Company) Scheme set up costs paid Receipt of set up costs Management fee accrued Management fee received	17,050 - 20,390,162	8,542,705 - - -
Naya Nazimabad Apartment REIT (A scheme managed by the Company) Scheme set up costs paid Receipt of set up costs Management fee accrued Management fee received	337,500 - 8,514,726 -	- - - - -
Rahat Residency REIT (A scheme managed by the Company) Scheme set up costs paid Receipt of set up costs Management fee accrued Management fee received	2,898,630 -	33,600
Signature Residency REIT (A scheme managed by the Company) Scheme set up costs paid Receipt of set up costs Management fee accrued Management fee received	<u>-</u>	
Park View Apartment REIT (A scheme managed by the Company) Scheme set up costs paid Receipt of set up costs	3,235,300	

Arif Habib Development and Engineering Consultants		
(Private) Limited		
(Associate Company due to common directorship)		
Expenses paid		28,617,639
Receipt of expenses	4,300,000	<u> </u>
Payable against expenses	3,035,050	
MCB Arif Habib Savings and Investment Limited		
(Associate Company due to common directorship)		
Paid against employer's VPS contribution paid		3,201,320
Javedan Corporation Limited		
(Associate Company due to common directorship)		
Expenses paid	- <u> </u>	1,830,000
Receipt against expenses		575,000
Rotocast Engineering Company (Private) Limited		
(Associate Company due to common directorship)		
Rent payment		
Rent expense	1,504,230	-
Common shared expenses	1,532,296	1,275,033
Payment of common shared expenses	1,464,357	-
Administration charges	162,002	1,268,402
Payment of administration charges	-	-
Office Insurance	119,395	-
	30-Sep-2024	30-June-2024
Balances with related parties as at the reporting date:	Rupe	es
Dolmen City REIT -		
(A scheme managed by the Company)		
Receivable against management fee	350,286	38,845,872
Receivable as at year end	3,041,985	-
Payable as at year end	-	46,615
Silk Islamic Development REIT -		
(A scheme managed by the Company)		
Receivable against management fee	34,130,343	25,505,343
Receivable against setup cost	92,842,801	89,063,477
Silk World Islamic REIT -		
(A scheme managed by the Company)		
Receivable against management fee	52,826,596	52,826,596
Receivable against setup cost	130,295,349	130,295,349

Pakistan Corporate CBD REIT -		
(A scheme managed by the Company)		
Receivable against management fee	35,001,937	14,117,335
Receivable against setup cost	149,881	446,091
Globe Residency REIT -		
(A scheme managed by the Company)		
Receivable against management fee	27,965,000	19,915,001
Receivable against setup cost	389,301	372,251
Sapphire Bay Islamic Development REIT -		
(A scheme managed by the Company)		
Receivable against management fee	49,639,614	29,249,452
Receivable against setup cost	12,330,629	12,313,579
Advance against management fee	15,500,000	15,500,000
	-	
Naya Nazimabad Apartment REIT		
(A scheme managed by the Company)	25 114 152	25 114 172
Advance against management fee	25,114,172	25,114,172
Receivable against management fee	8,514,726	6.010.002
Receivable against setup cost	7,147,592	6,810,092
Rahat Residency REIT		
(A scheme managed by the Company)		
Receivable against management fee	5,374,075	2,475,445
Receivable against setup cost	14,084	1,584
DHA Dolmen Lahore REIT		
(A scheme managed by the Company)		
Advance against management fee	39,550,000	39,550,000
Receivable against setup cost	2,707,280	2,707,280
Cianatana Baridana BEIT		
Signature Residency REIT		
(A scheme managed by the Company) Receivable against management fee	4 743 750	2,371,875
Receivable against management ree Receivable against setup cost	4,743,750	1,632
The state of the s	$\frac{1,632}{514,676}$	514,676
Advance against management fee	514,070	314,070
Gymkhana Apartment REIT		
(A scheme managed by the Company)		
Advance against management fee	13,998,997	13,998,997
Receivable against setup cost	1,737,623	1,737,623
Sky Garden REIT		
(A scheme managed by the Company)		
Receivable against setup cost	1,901,305	1,901,305

Park View Apartment REIT		
(A scheme managed by the Company)		
Receivable against setup cost	4,387,729	400,916
Meezan Center REIT		
(A scheme managed by the Company)		
Receivable against setup cost	1,902,454	1,902,454
Arif Habib Development and Engineering Consultants (Privat	e) Limited	
(Associate Company due to common directorship)		
Receivable against project management cost	66,182,967	73,518,017
Arif Habib Limited		
(Associate Company due to common directorship)		
Payable as at year end	10,556	10,556
January Communition Limited		
Javedan Corporation Limited		
(Associate Company due to common directorship)	2 220 007	2 220 007
Receivable as at year end	2,220,887	2,220,887
Payable as at year end	7,575,000	7,575,000
Rotocast Engineering Company (Private) Limited		
(Associate Company due to common directorship)		
Payable against administration charges	1,804,620	3,189,024

23. **GENERAL**

23.1 Date of authorisation of the financial statements for issue

These financial statements were authorised for issue on 29-Oct-2024 by the Board of Directors of the

Company.

Chief Financial Officer

Chief Executive